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BIRD DISCOUNTS

CONNEXIA GROUP PRESENTS:

# Speak Up and Lead !

November 13, 2009

8:30 a.m. - 5 p.m.

Lunch Included

Sandler Sales Institute

2091 Business Center Dr. Ste 230

Irvine, CA 92612

## Testimonials

"The meeting was an absolute success, the best in my 6 years. The presentation workshop that you put on for us paid back in spades! The pointers and tips that you gave us were used throughout by the speakers, and the comments from the audience ranged from "best presentation ever" to "the most professional speakers we have seen."

Andrew Lelchuk  
Senior Vice President  
Ocean Pacific

"As always, it was a job well done on your part. Thank you for your professionalism and high standards. Excellent!"

Dr. Dawn Bloore  
Millennium Dental Group

"Patrick is one of the best trainers I've seen in a long time. A must for anyone in sales!"

Rhonda L Sher  
Author: *The Two Minute Networker*

**Register Now !**

**\$297.00**

[www.connexiagroup.com/](http://www.connexiagroup.com/)

[speakupandlead](#)

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Today's busy executive is increasingly called upon to speak before a variety of audiences. Whether presenting your ideas to the board of directors, an investment group, your key executives, customers or prospects, the ability to speak confidently and persuasively is a highly admired and sought after skill. Connecting with and persuading your target audience has never been more critical! Your career success requires the ability to deliver a compelling message with poise, confidence and conviction.

This highly entertaining seminar delivers a punch! Attendees learn by doing and sharing their experience with others in a small group setting (no more than 20 in class.) Videotaping provides instant feedback and you'll also receive dozens of suggestions and tips from your instructor as well as members of your group.

Prior to the workshop, each attendee is asked to fill in a Needs Assessment Questionnaire and to submit a sample presentation which will be worked on during the workshop. You'll have plenty of time to perfect your content and fine tune your delivery skills on the spot!

**DON'T MISS THIS SEMINAR !**

**You Will Learn:**

- **Your Target Audience & How to Influence Them**
- **Creating Memorable & Compelling Content**
- **Add ENERGY to your Presentation**
- **7 Signals all Audience Must Receive**
- **The Keys to boosting Audience Participation**
- **Using Stories and supporting materials to dazzle!**
- **The Most Effective Supporting Materials**
- **How to SELL from the Podium**
- **How to Handle Tough Questions**
- **How to Close with a Flourish**

  
**Connexia** Group  
connect • impact • achieve